

**Lloyd &
Partners
Limited**

Energy & Marine Team





ENERGY & MARINE

Introduction

The Lloyd & Partners Energy & Marine Team work hard to maintain our position as a market leader. We are fortunate enough to receive significant support from both the retail broking community and our direct clients; many have been with us for over ten years, and some over twenty.

We are proud to represent our clients, and aspire to offer the highest levels of service available in London.

Our professionalism, work ethic, focus on our clients needs, and enthusiasm place us at the forefront of the broking services industry.

Team approach

The Lloyd & Partners approach is to create client-specific teams led by an Account Executive responsible for all aspects of the account servicing, supported by a team to provide technical, broking, marketing, servicing and claims capabilities, tailored to the unique requirements of each client. Our individual account teams allow us to provide a superior service to both our clients and our markets. We work very closely with the client and retail broker where appropriate, to understand the client's business and insurance needs. We are supportive of the relationships our clients have formed in the market, whilst also challenging traditional solutions.

Continuity

Lloyd & Partners have a high staff retention rate, thus providing our clients with consistency and continuity from their account team. This longevity helps to build significant trust and understanding, best demonstrated by our encouragement of face-to-face meetings between our retail brokers and clients and their underwriters on a regular basis.

Energy capabilities

The Lloyd & Partners Energy Team has more than forty specialists, making us one of the largest teams in the London Energy market. Our capabilities include construction risks, operational physical damage, business interruption/loss of production income, control of well, and liability coverage. We offer these covers across the entire spectrum of upstream, midstream and downstream sectors of the Energy industry, on a traditional basis or as a reinsurance of captives.

Lloyd & Partners also has a strong Power & Utilities and Mining Team who work closely with the Energy & Marine Team to ensure that all Energy related clients needs are met, whatever their sector(s).



Marine capabilities

The Lloyd & Partners Marine Team covers the entire spectrum of Marine risks including Hull & Machinery, Loss of Hire, Increased Value, War & Strikes, Terrorism, Marine Liabilities, Protection & Indemnity, Marine Construction, and other specialist Marine Risks (such as Mortgagees Interest, Refund Guarantees, Drug Seizure, Kidnap & Ransom and Cargo Owner's Legal Liability). Our clients include shipowners, charterers, yacht owners, ports and terminals, freight forwarders and shipbuilders.

Claims

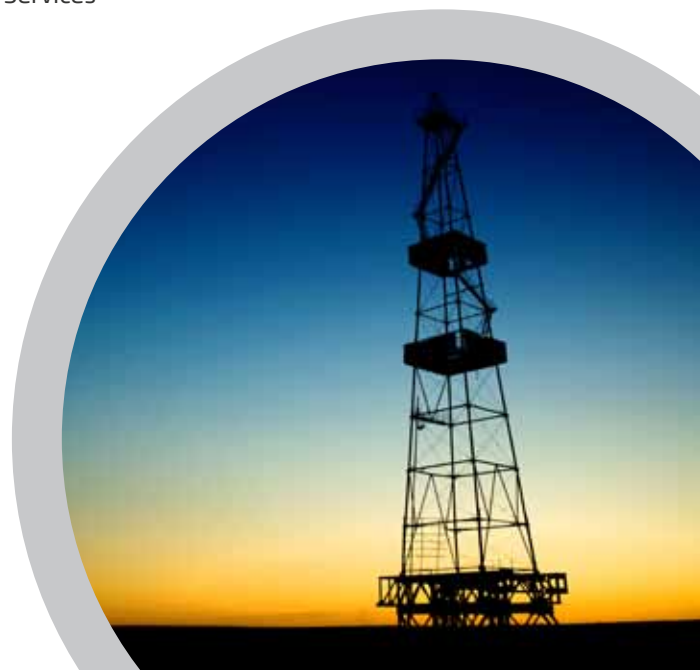
Claims are an integral part of any Insured's insurance experience, and Lloyd & Partners can distinguish itself with the level of claims expertise it provides to its clients through the depth and breadth of skills contained within its claims team. Claims service is a top priority for us, and our dedicated claims teams are evidence of this. Each of the principal account specialists has over 15 years experience in handling large and complex claims in the international marketplace. Our Claims Unit sits adjacent to our front-end broking teams to ensure maximum communication meaning the team that placed the risk is readily available in the event of a dispute.

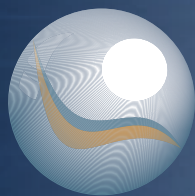
With a team of twelve people dedicated to servicing the claims-needs of our Energy & Marine clients, both onshore and offshore, Lloyd & Partners is well positioned to meet any challenge head-on.

Transparency/regulation

Lloyd & Partners provide complete transparency. We have no hidden commissions or PSAs/MSAs (Placement Service Agreements/Market Service Agreements). We trade on our own skills and ability and have no requirement to direct premium dollars to any particular market to meet production targets. We have one guiding light - to negotiate the best deals possible for our clients.

Lloyd & Partners is authorised and regulated by the Financial Services Authority (FSA) in the UK, and is an accredited Lloyd's Broker.





Lloyd & Partners Limited

Please refer to our website for all recent publications:
<http://www.lloydandpartners.com/publications/>

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