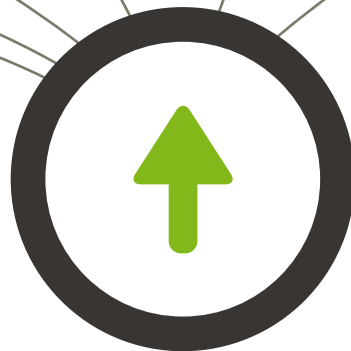




**Lloyd &
Partners**
Limited



LLOYD & PARTNERS LIMITED

Energy & Marine

TEAM

Introduction

The Lloyd & Partners Energy & Marine Team work hard to maintain our position as a market leader.

We are fortunate enough to receive significant support from both the retail broking community and our direct clients; many have been with us for over ten years, and some over twenty.

We are proud to represent our clients, and aspire to offer the highest levels of service available in London.

Our professionalism, work ethic, focus on our clients needs, and enthusiasm place us at the forefront of the broking services industry.

Team approach

The Lloyd & Partners approach is to create client-specific teams led by an Account Executive responsible for all aspects of the account servicing, supported by a team to provide technical, broking, marketing, servicing and claims capabilities, tailored to the unique requirements of each client. Our individual account teams allow us to provide a superior service to both our clients and our markets. We work very closely with the client and retail broker where appropriate, to understand the client's business and insurance needs. We are



supportive of the relationships our clients have formed in the market, whilst also challenging traditional solutions.

Continuity

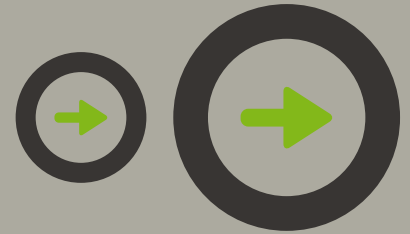
Lloyd & Partners have a high staff retention rate, thus providing our clients with consistency and continuity from their account team.

This longevity helps to build significant trust and understanding, best demonstrated by our encouragement of face-to-face meetings between our retail brokers and clients and their underwriters on a regular basis.

Energy capabilities

The Lloyd & Partners Energy Team has more than forty specialists, making us one of the largest teams in the London Energy market. Our capabilities include construction risks, operational physical damage, business interruption/loss of production income, control of well, and liability coverage. We offer these covers across the entire spectrum of upstream, midstream and downstream sectors of the Energy industry, on a traditional basis or as a reinsurance of captives.

Lloyd & Partners also has a strong Power & Utilities and Mining Team who work closely with the Energy & Marine Team to ensure that all Energy related clients needs are met, whatever their sector(s).



Marine capabilities

The Lloyd & Partners Marine Team covers the entire spectrum of Marine risks including Hull & Machinery, Loss of Hire, Increased Value, War & Strikes, Terrorism, Marine Liabilities, Protection & Indemnity, Marine Construction, and other specialist Marine Risks (such as Mortgagees Interest, Refund Guarantees, Drug Seizure, Kidnap & Ransom and Cargo Owner's Legal Liability). Our clients include shipowners, charterers, yacht owners, ports and terminals, freight forwarders and shipbuilders.

Claims

Claims are an integral part of any Insured's insurance experience, and Lloyd & Partners can distinguish itself with the level of claims expertise it provides to its clients through the depth and breadth of skills contained within its claims team. Claims service is a top priority for us, and our dedicated claims teams are evidence of this. Each of the principal account specialists has over 15 years experience in handling large and complex

claims in the international marketplace. Our Claims Unit sits adjacent to our front-end broking teams to ensure maximum communication meaning the team that placed the risk is readily available in the event of a dispute.

With a team of twelve people dedicated to servicing the claims-needs of our Energy & Marine clients, both onshore and offshore, Lloyd & Partners is well positioned to meet any challenge head-on.

Transparency/regulation

Lloyd & Partners provide complete transparency. We have no hidden commissions or PSAs/MSAs (Placement Service Agreements/Market Service Agreements). We trade on our own skills and ability and have no requirement to direct premium dollars to any particular market to meet production targets. We have one guiding light - to negotiate the best deals possible for our clients.

Lloyd & Partners is authorised and regulated by the Financial Services Authority (FSA) in the UK, and is an accredited Lloyd's Broker.





**Lloyd &
Partners
Limited**

Key contacts

Upstream / Downstream energy

Andrew Barnes

tel: + 44 (0) 207 466 6460
abarnes@lloydandpartners.com

John Cooper

tel: + 44 (0) 207 466 6510
jcooper@lloydandpartners.com

Lucy Clarke

tel: + 44 (0) 207 466 6560
lclarke@lloydandpartners.com

Lionel Huddy

tel: + 44 (0) 207 466 6455
lhuddy@lloydandpartners.com

Hamish Nicoll

tel: + 44 (0) 207 466 6261
hnicoll@lloydandpartners.com

Richard Higgins

tel: + 44 (0) 207 466 6602
rhiggins@lloydandpartners.com

Charlie Clarke

tel: + 44 (0) 207 466 6570
cclarke@lloydandpartners.com

Tony Cleary

tel: + 44 (0) 207 466 6590
tcleary@lloydandpartners.com

Beth Hill

tel: + 44 (0) 207 466 6556
bhill@lloydandpartners.com

Georgina Mogg

tel: + 44 (0) 207 466 6597
gmogg@lloydandpartners.com

John Orchard

tel: + 44 (0) 207 466 6495
jorchard@lloydandpartners.com

James Sage

tel: + 44 (0) 207 466 6605
jsage@lloydandpartners.com

Dave Salmon

tel: + 44 (0) 207 466 6456
dsalmon@lloydandpartners.com

Tim Stoneham

tel: + 44 (0) 207 466 6494
tstoneham@lloydandpartners.com

Russell Seymour

tel: + 44 (0) 207 466 6646
rseymour@lloydandpartners.com

Casualty

Duncan Crane

tel: + 44 (0) 207 466 6641
dcrane@lloydandpartners.com

Mem Bhatti

tel: + 44 (0) 207 466 6464
mbhatti@lloydandpartners.com

Steve Cooper

tel: + 44 (0) 207 466 6596
scooper@lloydandpartners.com

Marine

Phil Kirby

tel: + 44 (0) 207 466 6205
pkirby@lloydandpartners.com

Patrick Jordan

tel: + 44 (0) 207 466 6676
pjordan@lloydandpartners.com

Louise Worrell

tel: + 44 (0) 207 466 6207
lworrell@lloydandpartners.com

David Hales

tel: + 44 (0) 207 466 6206
dhales@lloydandpartners.com

Claims

Steve Beretenshaw

tel: + 44 (0) 207 558 3060
sbertenshaw@lloydandpartners.com

Eddie Cave

tel: + 44 (0) 207 558 3025
ecave@lloydandpartners.com

Please refer to our website for all recent publications:

<http://www.lloydandpartners.com/publications/>

A Jardine Lloyd Thompson Group company

Registered Office: One America Square, London EC3N 2JL
Registered in England No. 02005745 Vat No. 244 2321 96
Tel: +44 (0) 20 7466 6500 Fax: +44 (0) 20 7466 6565
www.lloydandpartners.com

Lloyd's Broker.

A company incorporated with liability limited by shares.

Authorised and regulated by the Financial Services Authority.

© January 2011 Lloyd & Partners. All rights reserved.